

MAIL to SELF

Dear Ms. XYZ

It's a rare sight to see an independent woman of such a jolly nature be out there and working so hard to make ends meet. As a fellow woman, I was impressed with your professional skills as well as candor. Whether I decide to buy the car or not is another matter entirely and that is not the subject of this letter.

I just wanted to thank you for talking to me human-to-human and giving me all the relevant details about the cars and assessing my needs. I hope that we can hang out at the coffee shop outside your showroom if you have the time. I feel there's a genuine friendship hidden in the conversations that we had regarding the cars. If you feel the same way, you can write back to me anytime. Once again, thank you for putting in all the time and effort. Very few people in sales tend to handle their customers as well as you do.

Good luck in the future,

Yours own

(Name)

(Date)